

QUALITY DRY CLEANERS AND LAUNDRIES



... a project of shared success.

• • • What is Pressto? • • •

The Pressto Chain was founded in Madrid in 1994. It is a leading international franchise in the dry cleaning and laundry services sector, that markets its brand through its own stores and national and international franchisees.

It is part of a **business conglomerate** with investments in different countries and economic activities such as road transport, hotels, real estate, automotive, food, among others.

- Global workforce: 4000 employees
- Activity in: 24 countries, 5 continents
- Establishments: 520 (45 owned)
- Number of global active clients: 3 MM
- Number of annual services: 19 MM.

(*) Data updated to 2016







Mission and vision

Pressto's mission is the full **satisfaction of its customers** through leadership in the processes of **quality, speed, personalized service and social commitment**.

Our visión is to be the most successful and recognized company in the world. Our passion, continuous innovation and respect for the environment make the services of cleaning, restoration, conservation of garments and household, items that offers the greatest experience and contribution of value, always surpassing our client's expectations.





• • • Our business • • • concept

■ An image of "Cleaning Boutique" (concept store)











...and solutions for each space or model of establishment



COMMITMENT TO THE FUTURE

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COMMITMENT TO THE FUTU

■ with value-added services (Presstoke, arrangements and transformations)



www.pressto.com

■ being able to combin

■ being able to combine a wide range of lines of business (dry cleaning, laundry, repairs, footwear...)



COMMITMENT TO THE FUT









· · · Our success factors · · ·

A model service experience



More than 25 years of experience in the market has taught us that the satisfaction of our customers is a key pillar in our company culture. That is why we strive every day in offering them an authentic customer experience.



A broad portfolio of exclusive services



Cleaning in dry and in water



Washing per Kg



Ironing service



Cleaning and conservation of leather



Fixes on garments and repairs



Cleaning and repair of shoes



Cleaning of bags and accessories



Cleaning of motorcycle helmets



Seasonal storage



Bagging for travel



Cleaning of carpets and curtains



Home service



Collection and transport

that respond to the diverse needs of our customers



also generating added value: service of arrangements and transformations,
 repair and restoration of accessories, footwear, cleaning of leather...















■ <u>Maximum quality services</u>, that surpass our client's expectations









 enabling personalization and adaptability, in permanent harmony with the new modes, tastes and current trends

Waterproofing

- Waterproofing
- Greased
- Waxed

Review of buttons or seams

Deodorizer

Sanitizing

Ironing

- -With/without line
- With / without folds / clips



Apresto

Revival of tone/color

Pilling

Lint removal

With/without perfume

Starch

the dry cleaning and the laundry... as you like them!!

Delivery:

- Bent On hanger with / without cardboard
- In textile cover, without plastic



Color changes

Bleaching



Equipment with state-of-the-art technology and machinery













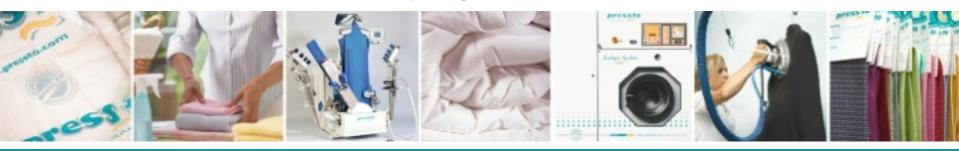








and own spotting and production systems that guarantee the best finishes and the best quality of service



Our new cleaning processes WET CLEANING and HYDROCARBON dry cleaning

guarantee maximum cleaning with less consumption of resources, minimizing the environmental impact and preserving the original state of the garments for longer.











■ A know-how of proven success transmitted and tested in more than 500 establishments on 5 continents, for more than 25 years.



A constant contribution of value





and renewed recruitment and loyalty programs

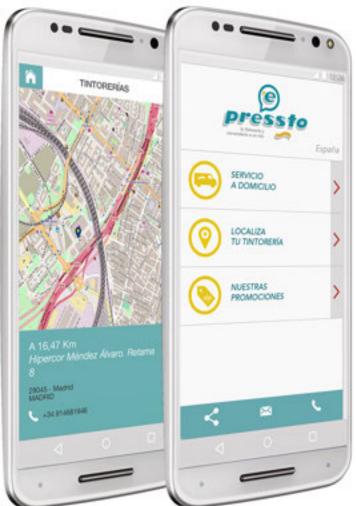


with development on the internet and on the new social networks: new website, Apps, home service web, etc.



implementing new bidirectional communication tools that help us to better understand the needs and opinions of our customers





All this makes us the most awarded Franchise,



I" premio al mejor concepto de franquicia 1996 Otorgado por:

EL® MUNDO





Premio al mejor negocio a la exportación 1997





Premio a la Mejor Franquicia de servicios 1997 Otorgado por:





PREMIO C.E.I.F. 59 A la Mejor Franquicia Iberoamericana



IV Premio Nacional 1999 a la Franquicia Española con Mejor Propección Internacional



Expansión S





Premio a la Franquicia de Mayor Desarrollo 6º Edición





II Premio Franquistiántico 2002 a la Empresa Franquiciadora con Mayor Implantación Internacional

Review EMPRENDEDORES A E.F.



Promio a la Franquicia de Mayor Propreción Internacional P Michie



Premio a la Mejor Franquicia de Reciente Creación. PRESS CAR / 9º Edición

otorgado por:











and be selected by the best shopping centers





with an international presence that today makes us leaders

ANGOLA / AUSTRALIA / BULGARIA / COLOMBIA / COSTARICA / CZECH REPUBLIC / DOMINICAN REPUBLIC / GEORGIA / GIBRALTAR / INDIA / INDONESIA / JORDAN KAZAKHSTAN / LEBANON / MALAYSIA / MALTA / MOROCCO / MEXICO / NIGERIA / OMAN / PANAMA / PERU / PORTUGAL / QATAR / SINGAPORE / SPAIN



Upcoming Openings: IRAK, SLOVAKIA, GHANA, KUWAIT, BAHRAIN

· · · Our company · · ·



International Area



· · · Our Information Technology · · ·











as an improvement of the organizational structure and management



■ Software Press Tpv in constant update and Pressto Communications System

- It allows us to improve the management of our establishments, thanks to a new organizational structure, quality control, management control and productivity.
- It also helps us us to plan and plan the operations of the Unit.
- Improve services and customer orientation.
- And incorporate new services and lines of business, which adapt to new needs.
- On line reporting (Business Intelligence technology) through Pressto NET.
 - Improve the management of our establishments, thanks to online information and executive reports on operations, management control, financial and human resources.
 - Analyze promotional campaigns in greater detail.
- Maintenance Module, for online update.
 - Process automation, data exchange, promotions, price changes, system maintenance tasks.

STPV software, an exclusive system developed by the Pressto team to meet services that affect front office and back office activities

GROUPS OF CLIENTS CENTRALIZATION OF THE PROCESS

PERSONALIZATION OF THE SERVICE

HOME SERVICE

PROMOTION
MANAGEMENT SEGMENTATION

CREDIT MANAGEMENT

MULTIOPERATION AND NETWORK USE

TRACEABILITY AND HISTORICAL

MANAGEMENT OF ZONES AND ROUTES











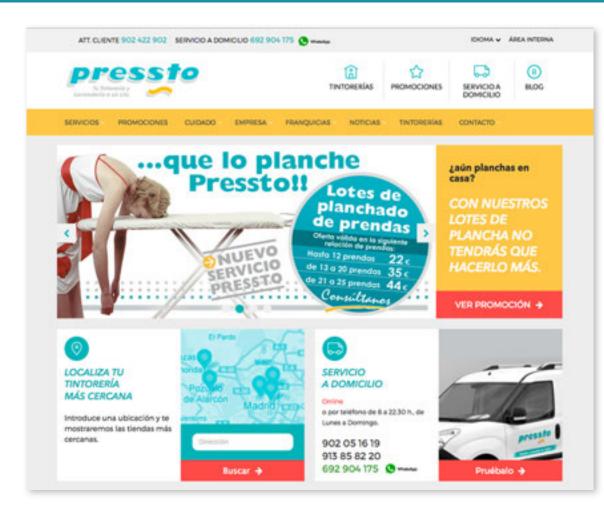
NEW HARDWARE, ENSURES THE CONTROL

INTEGRATION WITH SELF-SERVICE CAROUSEL

MAINTENANCE OF THE PRESS TPV -INTERNAL AREA- REPORTING SYSTEMS (BI) -INTERNAL AREA- ■ Pressto-Net, an intranet that enables continuous training to align and minimize the gap between the company's objectives and the units.



■ Development of new online tools: web, new Apps, etc.





... Our ideas of the future ... -new lines of business-

■ E-Pressto: "Your Dry Cleaner with a click", through













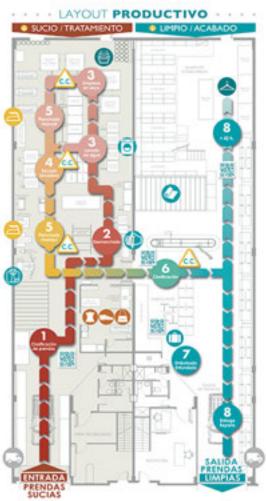






Centralization of production for greater efficiency in the processes















Our next challenges: the escalation of concepts: PresstoPlus, Pressto Lockers...









Pressto Lockers



















eceive confirmation



Pick up your clothes

All this form a commercial proposal that seeks to seduce and retain customer loyalty, no matter how demanding it may be: a style, a "CONCEPT", an image of the success of an idea of progress.



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... probably, the best dry cleaners in the world

